CONTRACT



And:

Media Ad Ventures 8136 Old Keene Mill Road Suite A-300 Springfield, VA 22152

| | Contract / Revision | Alt Order # |
|------------------------|-----------------------|--------------------------|
| | 164105 / | 08382758 |
| Product | | |
| NAT'L ASSN REALTOR | RS | |
| Contract Dates | Estimate # | |
| 09/27/16 - 10/10/16 | 916 | |
| Advertiser | | Original Date / Revision |
| ISS/National Associati | on of Realtors-A | 09/23/16 / 09/23/16 |
| | Billing Cycle Billing | Calendar Cash/Trade |

| Billing Cycle | Billing Cal | endar | Cash/Trade |
|---------------|-------------|------------|----------------|
| EOM/EOC | Broadcast | | Cash |
| Property | Account E | xecutive | Sales Office |
| WHIO-TV | Philadelph | ia CoxRep | CoxReps Philad |
| Special Hand | ling | | |
| | | | |
| Demographic | | | 1000 00 0000 |
| Households | | | |
| | | | |
| Agy Code | Advertiser | Code | Product 1/2 |
| | 157 | | 174 |
| Agency Ref | | Advertiser | Ref |
| 4228 | | 59464 | |
| | | | |

| *Line Ch Start Date End Date Description | Start/End Time Day | Spots/ ys Length Week | Data DCada Dta | T C | A 1 |
|---|---|--------------------------|----------------|------|--|
| | 24) | | Rate PCodeRtn | | Amount |
| N 1 WHIO 10/07/16 10/07/16 M-F 10a-11a | 10:00 AM-11:00 A | :30 | P-02 | NM 1 | \$600.00 |
| Start Date End Date Weekdays Spot Week: 10/03/16 10/09/16 1 1 | <u>ots/Week</u> <u>Rate</u> 1 \$600.00 | | | | |
| N 2 WHIO 09/30/16 10/07/16 Friday Prime Hou | r 3 10:00 PM-11:00 F | :30 | P-02 | NM 2 | \$5,500.00 |
| | ots/Week Rate | | | - 1 | |
| Week: 09/26/16 10/02/161 | 1 \$2,750.00 | | | - 1 | |
| Week: 10/03/16 10/09/161 | 1 \$2,750.00 | | | | |
| N 3 WHIO 09/30/16 09/30/16 M-F 11p News | 11:00 PM-11:35 F | :30 | P-02 | NM 1 | \$2,000.00 |
| | ots/Week Rate | | | | A Control of the cont |
| Week: 09/26/16 10/02/161 | 1 \$2,000.00 | | | | |
| N 4 WHIO 09/30/16 10/07/16 NewsCenter 7 6p | 6:00 PM-6:30 PM | :30 | P-02 | NM 2 | \$5,000.00 |
| | ots/Week Rate | | | | |
| Week: 09/26/16 10/02/161 | 1 \$2,500.00 | | | - | |
| Week: 10/03/16 10/09/161 | 1 \$2,500.00 | | | | |
| N 5 WHIO 10/07/16 10/07/16 CBS This Morning | 7:00 AM-9:00 AM | :30 | P-02 | NM 1 | \$1,000.00 |
| | ts/Week Rate | | | 1 | * |
| Week: 10/03/16 10/09/161 | 1 \$1,000.00 | | | | |
| N 6 WHIO 10/07/16 10/07/16 M-F 9a-10a | 9:00 AM-10:00 AN | :30 | P-02 | NM 1 | \$550.00 |
| | ts/Week Rate | | | | |
| Week: 10/03/16 10/09/161 | 1 \$550.00 | | | | |
| N 7 WHIO 10/10/16 10/10/16 M-F 10a-11a | 10:00 AM-11:00 A | :30 | P-02 | NM 1 | \$600.00 |
| | ts/Week Rate | | | | |
| Week: 10/10/16 10/16/16 1 | 1 \$600.00 | | | | |
| N 8 WHIO 10/03/16 10/10/16 NewsCenter 7 @ | noor12:00 PM-12:30 F | :30 | P-02 | NM 2 | \$3,050.00 |
| | ts/Week Rate | | | 1 | 00 * |
| Week: 10/03/16 10/09/16 1 | 1 \$1,525.00 | | | | |
| Week: 10/10/16 10/16/16 1 | 1 \$1,525.00 | | | | |
| N 9 WHIO 10/03/16 10/03/16 M-F 4p-5p | 4:00 PM-5:00 PM | :30 | P-02 | NM 1 | \$1,000.00 |
| | ts/Week Rate | | | | |
| Week: 10/03/16 10/09/16 1 | 1 \$1,000.00 | | | | |

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.



 Contract / Revision
 Alt Order #

 164105 /
 08382758

 Contract Dates
 Product
 Estimate #

 09/27/16 - 10/10/16
 NAT'L ASSN REALTOR
 916

 Advertiser
 Original Date / Revision

 ISS/National Association
 09/23/16 / 09/23/16

| *Line Ch Start | Date End Γ | ate Description | | t/End | Days 1 | Length | Spots/ | Pate D | CodeRtn | Type | Snots | Amount |
|---|--|--|------------------------------------|--|--------|--------|--------|--------|---------|------|-------|-------------|
| Start Date | | Weekdays | Spots/Week | | Days | Lengin | VVECK | Nate F | CodeRin | Type | Spois | Amount |
| N 10 WHIO 10/10 <u>Start Date</u> Week: 10/10/16 | 0/16 10/10/ | | | PM-5:30 PM Rate \$2,000.00 | 1,000 | :30 | | 1 | P-02 | NM | 1 | \$2,000.00 |
| N 11 WHIO 10/03 <u>Start Date</u> Week: 10/03/16 | | 16 NewsCenter <u>Weekdays</u> 1 | 7 530p 5:30 Spots/Week 1 | PM-6:00 PM <u>Rate</u> \$2,200.00 | | :30 | | 1 | P-02 | NM | 1 | \$2,200.00 |
| N 12 WHIO 10/10 <u>Start Date</u> Week: 10/10/16 | | 16 NewsCenter <u>Weekdays</u> 1 | 7 6p 6:00 Spots/Week 1 | PM-6:30 PM <u>Rate</u> \$2,500.00 | | :30 | | ſ | P-02 | NM | 1 | \$2,500.00 |
| N 13 WHIO 10/10 <u>Start Date</u> Week: 10/10/16 | 0/16 10/10/ End Date 10/16/16 | 6 Daybreak Ed <u>Weekdays</u> 1 | dition 6a 6:00 Spots/Week 1 | AM-7:00 AM <u>Rate</u> \$1,200.00 | | :30 | | F | P-02 | NM | 1 | \$1,200.00 |
| N 14 WHIO 10/03 <u>Start Date</u> Week: 10/03/16 | 8/16 10/03/1 End Date 10/09/16 | 6 M-F 7p-730p Weekdays 1 | 7:00 Spots/Week 1 | PM-7:30 PM <u>Rate</u> \$2,000.00 | | :30 | | F | P-02 | NM | 1 | \$2,000.00 |
| N 15 WHIO 10/03 <u>Start Date</u> Week: 10/03/16 | 5/16 10/03/1 End Date 10/09/16 | 6 CBS This Mo Weekdays 1 | orning 7:00 Spots/Week 1 | AM-9:00 AM <u>Rate</u> \$1,000.00 | | :30 | | F | P-02 | NM | 1 | \$1,000.00 |
| N 16 WHIO 10/03 <u>Start Date</u> Week: 10/03/16 Week: 10/10/16 | 7/16 10/10/1 End Date 10/09/16 10/16/16 | 6 M-F 9a-10a <u>Weekdays</u> 1 | 9:00 Spots/Week 1 1 | AM-10:00 AN <u>Rate</u> \$550.00 \$550.00 | | :30 | | F | P-02 | NM | 2 | \$1,100.00 |
| N 17 WHIO 10/01 <u>Start Date</u> Week: 09/26/16 | /16 10/01/1 End Date 10/02/16 | 6 NewsCenter <u>Weekdays</u> 1- | 7 Sa 8a 8:00 A Spots/Week 1 | AM-10:00 AN Rate \$1,300.00 | | :30 | | F | P-02 | NM | 1 | \$1,300.00 |
| N 18 WHIO 10/02 <u>Start Date</u> Week: 09/26/16 Week: 10/03/16 | /16 10/09/1 <u>End Date</u> 10/02/16 10/09/16 | 6 Face The Na <u>Weekdays</u> 1 1 | tion 10:30 Spots/Week 1 1 | AM-11:30 A <u>Rate</u> \$2,000.00 \$2,000.00 | | :30 | | P | -02 | NM | 2 | \$4,000.00 |
| N 19 WHIO 10/02/ Start Date Week: 09/26/16 | /16 10/02/1 End Date 10/02/16 | 6 M-Su 11p Ne <u>Weekdays</u> 1 | ws 11:00 Spots/Week 1 | PM-11:35 F <u>Rate</u> \$2,000.00 | 39830 | :30 | | Р | -02 | NM | 1 | \$2,000.00 |
| N 20 WHIO 10/02/ <u>Start Date</u> Week: 09/26/16 Week: 10/03/16 | End Date 10/02/16 10/09/16 | 6 Sun Prime Ho Weekdays 1 1 | Spots/Week 1 1 | PM-8:00 PM <u>Rate</u> \$6,250.00 \$6,250.00 | | :30 | | Р | -02 | NM | 2 | \$12,500.00 |
| N 21 WHIO 10/02/ <u>Start Date</u> Week: 09/26/16 Week: 10/03/16 | End Date 10/02/16 10/09/16 | Weekdays 1 1 | ning 9:00 A Spots/Week 1 | AM-10:30 AN <u>Rate</u> \$1,400.00 \$1,400.00 | | :30 | | Р | -02 | NM | 2 | \$2,800.00 |
| N 22 WHIO 10/06/ <u>Start Date</u> Week: 10/03/16 | End Date 10/09/16 | Weekdays 1 | 10:00 Spots/Week 1 | AM-11:00 A <u>Rate</u> \$600.00 | *** | :30 | | P | -02 | NM | 1 | \$600.00 |
| N 23 WHIO 10/06/ <u>Start Date</u> Week: 10/03/16 | 16 10/06/10 End Date 10/09/16 | | s 11:00 Spots/Week 1 | PM-11:35 F <u>Rate</u> \$2,000.00 | | :30 | | P | -02 | NM | 1 | \$2,000.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.



Contract / Revision Alt Order # 164105 08382758

Contract Dates Product Estimate # 09/27/16 - 10/10/16 NAT'L ASSN REALTOR 916

Advertiser Original Date / Revision ISS/National Association 09/23/16 / 09/23/16

| *Line Ch Start Date End Date Description | Start/End Time Da | Spots/ ays Length Week | Rate PCodeRtn | Type Spots | Amount |
|---|--|---------------------------|---------------|-------------|------------|
| Start Date End Date Weekdays | Spots/Week Rate | | | 7, | |
| | 7 @ noor12:00 PM-12:30 F <u>Spots/Week</u> <u>Rate</u> 1 \$1,525.00 | :30 | P-02 | NM 1 | \$1,525.00 |
| N 25 WHIO 10/06/16 10/06/16 M-F 4p-5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/03/16 10/09/161 | 4:00 PM-5:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$1,000.00 | :30 | P-02 | NM 1 | \$1,000.00 |
| N 26 WHIO 10/06/16 10/06/16 NewsCenter 7 Start Date End Date Weekdays Week: 10/03/16 10/09/161 | 7 5p 5:00 PM-5:30 PM <u>Spots/Week</u> <u>Rate</u> 1 \$2,000.00 | :30 | P-02 | NM 1 | \$2,000.00 |
| | 7 530p 5:30 PM-6:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$2,200.00 | :30 | P-02 | NM 1 | \$2,200.00 |
| | tion 6a 6:00 AM-7:00 AM <u>Spots/Week</u> <u>Rate</u> 1 \$1,200.00 | :30 | P-02 | NM 1 | \$1,200.00 |
| N 29 WHIO 10/06/16 10/06/16 M-F 7p-730p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/03/16 10/09/161 | 7:00 PM-7:30 PM <u>Spots/Week</u> <u>Rate</u> 1 \$2,000.00 | :30 | P-02 | NM 1 | \$2,000.00 |
| N 30 WHIO 09/29/16 09/29/16 CBS This Mor | ning 7:00 AM-9:00 AM <u>Spots/Week</u> <u>Rate</u> 1 \$1,000.00 | :30 | P-02 | NM 1 | \$1,000.00 |
| N 31 WHIO 10/06/16 10/06/16 Thur Prime Ho | our 1 8:00 PM-9:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$4,750.00 | :30 | P-02 | NM 1 | \$4,750.00 |
| N 32 WHIO 09/27/16 10/04/16 M-F 10a-11a Start Date End Date Weekdays Week: 09/26/16 10/02/16 -1 Week: 10/03/16 10/09/16 -1 | 10:00 AM-11:00 A <u>Spots/Week</u> <u>Rate</u> 1 \$600.00 1 \$600.00 | :30 | P-02 | NM 2 | \$1,200.00 |
| N 33 WHIO 09/27/16 10/04/16 Tue Prime Hot Start Date End Date Weekdays Start Date Week 10/02/16 10/02/16 10/09/16 10/09/16 10/09/16 | ur 3 10:00 PM-11:00 F <u>Spots/Week</u> <u>Rate</u> 1 \$3,750.00 1 \$3,750.00 | :30 | P-02 | NM 2 | \$7,500.00 |
| N 34 WHIO 10/04/16 10/04/16 M-F 11p News Start Date End Date Weekdays Week: 10/03/16 10/09/16 -1 | 11:00 PM-11:35 F Spots/Week <u>Rate</u> 1 \$2,000.00 | :30 | P-02 | NM 1 | \$2,000.00 |
| N 35 WHIO 10/04/16 10/04/16 NewsCenter 7 Start Date End Date Weekdays S Week: 10/03/16 10/09/16 -1 | 5p 5:00 PM-5:30 PM Spots/Week <u>Rate</u> 1 \$2,000.00 | :30 | P-02 | NM 1 | \$2,000.00 |
| N 36 WHIO 09/27/16 09/27/16 NewsCenter 7 Start Date End Date Weekdays S Week: 09/26/16 10/02/16 -1 | 530p 5:30 PM-6:00 PM <u>Spots/Week</u> <u>Rate</u> 1 \$2,200.00 | :30 | P-02 | NM 1 | \$2,200.00 |
| N 37 WHIO 10/04/16 10/04/16 NewsCenter 7 Start Date End Date Weekdays S Week: 10/03/16 10/09/16 -1 | 6p 6:00 PM-6:30 PM Spots/Week <u>Rate</u> 1 \$2,500.00 | :30 | P-02 | NM 1 | \$2,500.00 |
| | on 6a 6:00 AM-7:00 AM Spots/Week Rate | :30 | P-02 | NM 1 | \$1,200.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.



 Advertiser
 Original Date / Revision

 ISS/National Association
 09/23/16 / 09/23/16

| | D . E . D | | 5.55 | t/End | | Spots/ | D | _ | • | |
|----------------------------------|-------------------------|---------------------------|---------------------------------------|--|--------|--|---|-------|-------|--------------|
| *Line Ch Start | | | and the second street | 7 - 10 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - | Days L | ength Week | Rate PCodeRtn | Type | Spots | Amount |
| Start Date Week: 10/03/16 | End Date 10/09/16 | Weekdays -1 | Spots/Week 1 | Rate \$1,200.00 | | | | | | |
| N 39 WHIO 09/27 | | 6 CBS This Me | | AM-9:00 AM | | :30 | P-02 | NM | 1 | \$1,000.00 |
| Start Date | End Date | Weekdays | Spots/Week | Rate | | .50 | 1-02 | INIVI | 1 | \$1,000.00 |
| Week: 09/26/16 | 10/02/16 | -1 | 1 | \$1,000.00 | | | | | | |
| N 40 WHIO 09/28 | /16 09/28/1 | 6 M-F 10a-11a | 10:00 | 0 AM-11:00 A | | :30 | P-02 | NM | 1 | \$600.00 |
| Start Date | End Date | Weekdays 1 | Spots/Week | Rate | | | | - 1 | | |
| Week: 09/26/16 | 10/02/16 | | 1 | \$600.00 | | | | | | |
| N 41 WHIO 09/28 Start Date | /16 09/28/1 End Date | 6 M-F 11p Nev Weekdays | ws 11:00 Spots/Week | 0 PM-11:35 F Rate | | :30 | P-02 | NM | 1 | \$2,000.00 |
| Week: 09/26/16 | 10/02/16 | 1 | 1 | \$2,000.00 | | | | | | |
| N 42 WHIO 09/28 | /16 09/28/1 | 6 NewsCenter | 7 @ noor12:00 | PM-12:30 F | | :30 | P-02 | NM | 1 | \$1,525.00 |
| | End Date | Weekdays | Spots/Week | Rate | | 13.5.5 | : | | - | * 1,0=0100 |
| Week: 09/26/16 | 10/02/16 | 1 | 1 | \$1,525.00 | | 1000 - 100 - | - 17 - 17 - 17 - 17 - 17 - 17 - 17 - 17 | | | |
| N 43 WHIO 09/28 | | 6 M-F 4p-5p | 4:00 | PM-5:00 PM | | :30 | P-02 | NM | 1 | \$1,000.00 |
| Start Date Week: 09/26/16 | End Date 10/02/16 | Weekdays | Spots/Week 1 | Rate | | | | - 1 | | |
| | | | | \$1,000.00 | | | D 00 | | | |
| N 44 WHIO 09/28/ Start Date | End Date | 6 NewsCenter Weekdays | Spots/Week | PM-5:30 PM Rate | | :30 | P-02 | NM | 1 | \$2,000.00 |
| Week: 09/26/16 | 10/02/16 | 1 | 1 | \$2,000.00 | | | | | | |
| N 45 WHIO 10/05/ | 16 10/05/1 | 6 NewsCenter | 7 530p 5:30 | PM-6:00 PM | | :30 | P-02 | NM | 1 | \$2,200.00 |
| Start Date | | Weekdays | Spots/Week | Rate | | .00 | . 02 | | | Ψ2,200.00 |
| Week: 10/03/16 | 10/09/16 | 1 | 1 | \$2,200.00 | | | | | | |
| N 46 WHIO 09/28/ | | 6 Daybreak Ed | | AM-7:00 AM | | :30 | P-02 | NM | 1 | \$1,200.00 |
| Start Date | End Date | Weekdays | Spots/Week | Rate | | | | | | |
| Week: 09/26/16 | 10/02/16 | | 1 | \$1,200.00 | | | | | 2 | |
| N 47 WHIO 09/28/ Start Date | 16 09/28/1 End Date | 6 M-F 7p-730p Weekdays | 7:00 Spots/Week | PM-7:30 PM Rate | | :30 | P-02 | NM | 1 | \$2,000.00 |
| Week: 09/26/16 | 10/02/16 | 1 | 1 | \$2,000.00 | | | | | | |
| N 48 WHIO 10/05/ | 16 10/05/1 | 6 CBS This Mo | orning 7:00 | AM-9:00 AM | | :30 | P-02 | NM | 1 | \$1,000.00 |
| Start Date | | Weekdays | Spots/Week | Rate | | | | | - | * .,, |
| Week: 10/03/16 | 10/09/16 | 1 | 1 | \$1,000.00 | | 1000 | | | | |
| N 49 WHIO 10/05/ | | 6 M-F 9a-10a | | AM-10:00 AN | | :30 | P-02 | NM | 1 | \$550.00 |
| Start Date Week: 10/03/16 | End Date 10/09/16 | Weekdays | Spots/Week 1 | <u>Rate</u> \$550.00 | | | | | | |
| | | | 200 | | | | D 00 | | | 60400000 |
| N 50 WHIO 10/02/ Start Date | 16 10/09/19 End Date | o NFL Bengais Weekdays | Spots/Week | Rate | | :30 | P-02 | NM | 4 | \$34,000.00 |
| Week: 09/26/16 | 10/02/16 | 2 | 2 | \$8,500.00 | | | | 7 | | |
| Week: 10/03/16 | 10/09/16 | 2 | 2 | \$8,500.00 | | | | | | |
| N 51 WHIO 09/27/ | 16 10/04/1 | 6 Tue Hour1 | 8:00 | PM-9:00 PM | | :30 | P-02 | NM | 2 | \$8,500.00 |
| Start Date | End Date | Weekdays | Spots/Week | Rate | | | | | | |
| Week: 09/26/16 Week: 10/03/16 | 10/02/16 | -1 -1 | 1 | \$4,250.00 \$4,250.00 | | | | | | |
| | 10/09/16 | | · · · · · · · · · · · · · · · · · · · | The second section of the second section | | .20 | D 00 | | a · | 6440.00 |
| N 52 WHIO 10/02/ Start Date | 16 10/02/10 End Date | Su 135a-4a Weekdays | 1:35) Spots/Week | KM-2:35 XM Rate | | :30 | P-02 | NM | 1 | \$410.00 |
| Week: 09/26/16 | 10/02/16 | 1 | 1 | \$410.00 | | | | | | |
| | vi suvi | | | | Tot | als 0. | 00 | | 65 | \$148,760.00 |
| | | | | | 101 | .ais 0.1 | - | | 00 | φ170,700.00 |

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.



| | Contract / Revision 164105 / | Alt Order # 08382758 |
|---------------------------------------|---------------------------------|---|
| Contract Dates 09/27/16 - 10/10/16 | Product NAT'L ASSN REAL | Estimate # TOR 916 |
| Advertiser ISS/National Associat | | Original Date / Revision 09/23/16 / 09/23/16 |

| Time Period | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|--------------------|------------|--------------|---------------|--------------|
| 09/26/16 -10/10/16 | 65 | \$148,760.00 | (\$22,314.00) | \$126,446.00 |
| Totals | 65 | \$148,760.00 | (\$22,314.00) | \$126,446.00 |

| Signature: | Date: |
|------------|-------|
| | |

REP HEADLINE# 8382758
*** ORIGINAL REV#0 ***

REP: TEL# 610-293-4100 FAX# 610-225-1191
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

SEP19/16 18.31 *** WHIO-TV ***

| | : LINE#:REP | | CON CM | ጀ ሚ | YTIO | FLIGHT | PRDCT | ORDER | | | AGY | ADV | |
|--|--|----------------------------------|--|--|----------|----------------------------------|---|--------------------------------------|-----------------------|------------------------------------|-------------------------------|---------------------------------------|--|
| AGENCY ADVERTISER CODE = 157 AGENCY EST# = 916 AGENCY PRODUCT CODE = 174 | :CD: TIME PERIOD : LGTH : SEC : RATE : STA | NATIONAL ASSOCIATION OF REALTORS | ***** THIS IS A CASH IN ADVANCE SCHEDULE ***** | TO DEANNA FR JARED FR JARED NEW ORDER - NATIONAL ASSOCIATION OF REALTORS TOTAL \$148760 PLS CNF THANKS | TAX | SHT DATES SEP27/16 OCT10/16 WK-2 | NAT'L ASSN REALTORS EST#916 COMMENTS: (LINE, ORDER, | ER # (() / 1) CONTRACT # 8382758 | SPRINGFIELD, VA 22153 | 8136 OLD KEENE MILL RD, SUITE A300 | # AGY. NAME MEDIA AD VENTURES | # ADV. NAME ISS/NATL ASSOC OF REALTOR | |
| | RT : | | | | | | INVOICE) | CL | | SA | BU | RE | |
| | END | | | | | | | CLASS: N | | SALES PF | BUYER NA | REP.# | |
| | :SPTS: | | | | | | | NATL. | | PRSN PH- | NAME MI | | |
| | : WEEK | | | | | | | LOCAL | | NICK | MIANNA SPECHT | OFF.# | |
| | | | | | DATE | | | ਸ | | WELTE | CHT | 0 | |
| | DAYS | | | | SEP19/16 | | | REGIONAL | | | | SALESMAN | |
| | :TOTL: | | | | /16 18.3 | | | 4T | | | | AN # | |

PROGRAM : CON COM1:

BLUE BLOODS

CON COM1: PROGRAM :

DR.

PHIL

1000A-1100A

30

\$600.00

10/7

10/7

 \vdash

FRI

 \vdash

N

1000P-1100P

30

\$2,750.00

9/30

10/7

FRI

N

REP: TEL# 610-293-4100 FAX# 610-225-1191 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

SEP19/16 18.31 *** WHIO-TV ***

| | 1100P-1135P 1100P-1135P NEWSCENTER 7 NEWSCENTER 7 600P-630P NEWSCENTER 7 NEWSCENTER 7 COBS THIS MORNIN COBS THIS MORNIN | LGTH : SEC : : : : : : : : : : : : : : : : : : : | RATE \$2,000.00 \$2,500.00 | : START : DATE 9/30 9/30 | : END : DATE 9/30 10/7 | : SPTS: U : /WK: 1 | WEEK: INVT: FRI FRI |
|------------------------|--|--|----------------------------------|-----------------------------------|---------------------------------|-----------------------|---------------------|
| PROGRAM : CON COM1: | 700A-900A CBS THIS MORNING CBS THIS MORNING | | \$1,000.00 | 10/7 | 10/7 | Н | |
| PROGRAM : CON COM1: | 900A-1000A : KELLY AND MICHAEL : KELLY AND MICHAEL | 30 | \$550.00 | 10/7 | 10/7 | ц | |
| PROGRAM : CON COM1: | 1000A-1100A : DR. PHIL : DR. PHIL | 30 | \$600.00 | 10/10 | 10/10 | ц | |
| PROGRAM : CON COM1: | 1200N-1230P : NEWSCENTER 7 : NEWSCENTER 7 | 30 | \$1,525.00 | 10/3 | 10/10 | н | |
| PROGRAM : CON COM1: | 400P-500P : ELLEN | 30 | \$1,000.00 | 10/3 | 10/3 | ц | |
| 10 PROGRAM : CON COM1: | 500P-530P NEWSCENTER 7 | 30 | \$2,000.00 | 10/10 | 10/10 | щ | |
| 11 PROGRAM: CON COM1: | 530P-600P : NEWSCENTER 7 1: NEWSCENTER 7 | 30 | \$2,200.00 | 10/3 | 10/3 | ц | |

HARRIS REPORT FROM REP SEP19/16 18.31

| :LINE#:REP :CD: | : TIME PERIOD : | LGTH : SEC : | RATE | : START | : END | :SPTS: | WEEK : DA | DAYS :TOTL: |
|------------------------|---------------------------------------|----------------------|------------|---------|-------|--------|-----------|-------------|
| 12 | 600P-630P | 30 | \$2,500.00 | 10 | 10/10 | | 1 | 1 |
| PROGRAM : CON COM1: | : NEWSCENTER 7 | | | | | | | |
| 13 | 600A-700A | 30 | \$1,200.00 | 10/10 | 10/10 | 1 | MON | ц |
| PROGRAM : CON COM1: | : DAYBREAK EDITION : DAYBREAK EDITION | NO | | | | | | |
| 14 | 700P-730P | 30 | \$2,000.00 | 10/3 | 10/3 | ר | MON | 1 |
| PROGRAM : CON COM1: | : WHEEL OF FORTUNE | E E | | | | | | |
| 15 | 700A-900A | 30 | \$1,000.00 | 10/3 | 10/3 | 1 | MON | 1 |
| PROGRAM : CON COM1: | : CBS THIS MORNING | เดิ | | | | | | |
| 16 | 900A-1000A | 30 | \$550.00 | 10/3 | 10/10 | 1 | MON | N |
| PROGRAM : CON COM1: | : KELLY AND MICHAEL | TEL | | | | | | |
| 17 | 800A-1000A | 30 | \$1,300.00 | 10/1 | 10/1 | Ľ | SAT | Ч |
| PROGRAM : CON COM1: | NEWSCENTER 7 | SATURDAY SATURDAY | | | | | | |
| 18 | 1030A-1130A | 30 | \$2,000.00 | 10/2 | 10/9 | 1 | SUN | N |
| PROGRAM : CON COM1: | : FACE THE NATION | 2 2 | | | | | | |
| 19 | 1100P-1135P | 30 | \$2,000.00 | 10/2 | 10/2 | 1 | SUN | 1 |
| PROGRAM : CON COM1: | : NEWSCENTER 7 | | | | | | | |
| 20 | 700P-800P | 30 | \$6,250.00 | 10/2 | 10/9 | H | SUN | 2 |
| PROGRAM : CON COM1: | : 60 MINUTES | | | | | | | |

REP: TEL# 610-293-4100 FAX# 610-225-1191 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP : SEP19/16 18.31 *** WHIO-TV ***

| :LINE#:REP :CD: | TIME PERIOD : | LGTH : SEC : | RATE | : START | : END : DATE | : SPTS: 1 | WEEK : DAYS | :TOTL: |
|---------------------|--------------------|--------------|------------|---------|-----------------|-----------|-------------|--------|
| 21 | 900A-1030A | 30 | \$1,400.00 | 10/2 | 10/9 | н | SUN | 2 |
| PROGRAM : CON COM1: | CBS SUNDAY MORNING | NG NG | | | | | | |
| 22 | 1000A-1100A | 30 | \$600.00 | 10/6 | 10/6 | μ | THU | 1 |
| PROGRAM : CON COM1: | DR. PHIL | | | | | | | |
| 23 | 1100P-1135P | 30 | \$2,000.00 | 10/6 | 10/6 | 1 | THU | Ľ |
| PROGRAM : CON COM1: | NEWSCENTER 7 | | | | | | | |
| 24 | 1200N-1230P | 30 | \$1,525.00 | 10/6 | 10/6 | 1 | THU | ъ |
| PROGRAM : CON COM1: | NEWSCENTER 7 | | | | | | | |
| 25 | 400P-500P | 30 | \$1,000.00 | 10/6 | 10/6 | Ъ | THU | н |
| PROGRAM : CON COM1: | ELLEN | | | | | | | |
| 26 | 500P-530P | 30 | \$2,000.00 | 10/6 | 10/6 | Н | THU | 1 |
| PROGRAM : CON COM1: | NEWSCENTER 7 | | | | | | | |
| 27 | 530P-600P | 30 | \$2,200.00 | 9/29 | 9/29 | 1 | THU | 1 |
| PROGRAM : CON COM1: | NEWSCENTER 7 | | | | | | | |
| 28 | 600A-700A | 30 | \$1,200.00 | 10/6 | 10/6 | ₽ | THU | Н |
| PROGRAM : CON COM1: | DAYBREAK EDITION | | | | | | | |
| 29 | 700P-730P | 30 | \$2,000.00 | 10/6 | 10/6 | 1 | THU | ר |
| PROGRAM : CON COM1: | WHEEL OF FORTUNE | | | | | | | |

REP: TEL# 610-293-4100 FAX# 610-225-1191 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

SEP19/16 18.31

| :LINE#:REP :LINE :LINE PRO CON 31 PRO CON 32 PRO CON 333 | :REP :CD: :LINE#: : 30 PROGRAM : CON COM1: PROGRAM : CON COM1: 32 PROGRAM : CON COM1: 33 | TIME PERIOD: : 700A-900A CBS THIS MORNIN CBS THIS MORNIN BOOP-900P BIG BANG THEORY | LGTH : SEC : : : : : : : : : : : : : : : : : : : | RATE \$1,000.00 \$4,750.00 \$600.00 | : START : DATE 9/29 10/6 10/6 | : END : DATE 9/29 10/6 | 1 1 1 1 | WEEK : INVT : THU THU | DAYS |
|--|---|---|--|--|---|---------------------------------|---------|-----------------------|------|
| | | : DR. PHIL : DR. PHIL | ω (| \$3,750.00 | 9/27 | 10/4 | 1 + | TUE | |
| | PROGRAM : CON COM1: | : NCIS NEW ORLEANS: NCIS NEW ORLEANS | | \$3,750.00 | 9/27 | 10/4 | Ъ | TUE | |
| | 34 PROGRAM: | H H | 30 | \$2,000.00 | 10/4 | 10/4 | ц | TUE | |
| | 35 | 500P-530P | 30 | \$2,000.00 | 10/4 | 10/4 | Н | TUE | |
| | PROGRAM : CON COM1: | : NEWSCENTER 7 | | | | | | | |
| | 36 | 530P-600P | 30 | \$2,200.00 | 9/27 | 9/27 | Д | TUE | |
| | PROGRAM : CON COM1: | : NEWSCENTER 7 | | | | | | | |
| | 37 | 600P-630P | 30 | \$2,500.00 | 10/4 | 10/4 | Ц | TUE | |
| | PROGRAM : CON COM1: | : NEWSCENTER 7 | | | | | | | |
| | 38 | 600A-700A | 30 | \$1,200.00 | 10/4 | 10/4 | ב | TUE | |
| | PROGRAM : CON COM1: | : DAYBREAK EDITION : DAYBREAK EDITION | 22 | | | | | | |
| | | | | | | | | | |

SEP19/16 18.31 *** WHIO-TV ***

| | | | | | | | | | | | | | | | | | | : LINE#:REP |
|------------------------|------------|---------------------------------------|------------|---------------------|------------|---------------------|------------|---------------------|------------|---------------------|-------------|---------------------|-------------|--------------------------|-------------|---------------------|------------|-----------------|
| PROGRAM : CON COM1: | 47 | PROGRAM : CON COM1: | 46 | PROGRAM : CON COM1: | 45 | PROGRAM : CON COM1: | 44 | PROGRAM : CON COM1: | 43 | PROGRAM : CON COM1: | 42 | PROGRAM : CON COM1: | 41 | PROGRAM : CON COM1: | 40 | PROGRAM : CON COM1: | 39 | REP :CD: |
| : WHEEL OF FORTUNE | 700P-730P | : DAYBREAK EDITION : DAYBREAK EDITION | 600A-700A | : NEWSCENTER 7 | 530P-600P | : NEWSCENTER 7 | 500P-530P | : ELLEN | 400P-500P | : NEWSCENTER 7 | 1200N-1230P | : NEWSCENTER 7 | 1100P-1135P | : DR. PHIL : DR. PHIL | 1000A-1100A | : CBS THIS MORNING | 700A-900A | : TIME PERIOD : |
| NE | 30 | ON | 30 | | 30 | | 30 | | 30 | | 30 | | 30 | | 30 | NG | 30 | LGTH : SEC : |
| | \$2,000.00 | | \$1,200.00 | | \$2,200.00 | | \$2,000.00 | | \$1,000.00 | | \$1,525.00 | | \$2,000.00 | | \$600.00 | | \$1,000.00 | : RATE |
| | 9/28 | | 9/28 | | 10/5 | | 9/28 | | 9/28 | | 9/28 | | 9/28 | | 9/28 | | 9/27 | : START |
| | 9/28 | | 9/28 | | 10/5 | | 9/28 | | 9/28 | | 9/28 | | 9/28 | | 9/28 | | 9/27 | : END |
| | L | | 1 | | Н | | ר | | 1 | | ב | | ר | | Н | | 1 | :SPTS: W |
| | WED | | WED | | WED | | WED | | WED | | WED | | WED | | WED | | TUE | WEEK : DAYS |
| | 1 | | 1 | | 1 | | ₽ | | 1 | | ı | | 7 | | Щ | | ר | YS :TOTL: |

REP HEADLINE# 8382758
*** ORIGINAL REV#0 ***

REP: TEL# 610-293-4100 FAX# 610-225-1191 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

SEP19/16 18.31 *** WHIO-TV ***

| SVC- NSI DEMOS- R | MARKET | OCT/16 | | | | | | | | | | : LINI |
|----------------------|-----------|-------------------|-----------|---------------------|------------|----------------------|------------|---------------------|----------------|---------------------|------------|--------------|
| NSI S- RA35+* | ET TOTALS | | 52 | CON | 51 | PRO | 50 | PROC | 49 | PROC | 48 | :LINE#:REP : |
| 5 + * | | 148760.00 | | PROGRAM : CON COM1: | | PROGRAM : CON COM1: | | PROGRAM : CON COM1: | 10 | PROGRAM : CON COM1: | 1 | #: CD: |
| | \$212,514 | 00 | 135A-235A | NEWSO | 800P-900P | NEL E | 1256P-700P | XTITAX | 900A-1000A | CBS T | 700A-900A | TIME |
| | OIHM | | 5A | NEWSCENTER | OP | FOOTBALL FOOTBALL | 00P | AND | 00A | THIS MOD | 0A | PERIOD |
| | 70% | | | 7 | | T F | /) | MICHAEL MICHAEL | 1.5 | MORNING MORNING | <i>(A)</i> | : LGTH |
| | WDTN 1 | | 30 | | 30 | | 30 | | 30 | | 30 | H : SEC |
| | 15% WKEF | | \$4 | | \$4 | | \$ 8 | | <i>\$</i> ঢ | | \$1 | |
| | FF 8% | | \$410.00 | | \$4,250.00 | | \$8,500.00 | | \$550.00 | | \$1,000.00 | RATE |
| | WRGT | | 1 | | | | | | 1 | | | |
| | ۵, س | | 10/2 | | 9/27 | | 10/2 | | 10/5 | | 10/5 | START |
| | CABL 0% | | 10/2 | | 10/4 | | 10/9 | | 10/5 | | 10/5 | : END |
| | WBDT | | 10 | | 1 | | v | | 01 | | | H |
| | OT 1% | CON | ר | | 1 | | 2 | | 1 | | Н | :SPTS: |
| | | CONTRACT TOTAL | | | | | | | | | | NEEK |
| | | TOTAL | SUN | | TUE | | SUN | | WED | | WED | |
| | | 148 | | | | | | | | | | DAYS |
| | | 148760.00 | Н | | 2 | | 4 | | Н | | 1 | :TOTL: |